

*Britam Asset Managers (Kenya) Limited is licensed and regulated by the Capital Markets Authority and Retirement Benefits Authority*

## BRITAM WEALTH MANAGEMENT FUND - INDIVIDUAL CONTRIBUTION AGREEMENT (KES)

*Please print clearly in BLOCK letters and tick (✓) where appropriate.*

**ACCOUNT NO.** \_\_\_\_\_

### 1. SUBSCRIBER (PARTNER) DETAILS

#### (i) Personal Information

Title  Mr  Mrs  Ms  Other (Please Specify): \_\_\_\_\_

Surname: \_\_\_\_\_ First Name: \_\_\_\_\_

Middle Name(s): \_\_\_\_\_

Date of Birth: \_\_\_\_\_ Gender:  Male  Female

ID/Passport Number: \_\_\_\_\_ Nationality: \_\_\_\_\_

Country of Residence: \_\_\_\_\_ Tax Pin Number: \_\_\_\_\_

Marital Status:  Single  Married  Divorced  Other (Please Specify): \_\_\_\_\_

Postal Address: \_\_\_\_\_ Postal Code: \_\_\_\_\_

Residential Address: \_\_\_\_\_ Town/City: \_\_\_\_\_

Mobile Number: \_\_\_\_\_ Email: \_\_\_\_\_

Preferred Method of Contact:  Email (Free)  Post (At a Fee)

Are you a Politically Exposed Person (PEP)?  Yes  No

*Section 22(3) of the Proceeds of Crime and Anti-Money Laundering Regulations 2013, Laws of Kenya*

#### (ii) Occupation Details

Employed  Self Employed  Unemployed  Retired Other (Please Specify): \_\_\_\_\_

If self employed, state the business sector you operate in: \_\_\_\_\_

If employed, please provide the information below:

Present Occupation: \_\_\_\_\_ Employer's Name: \_\_\_\_\_

Employer's Address: \_\_\_\_\_

Employment Industry:  Financial Services  Hospitality  Public Service/Government  Education  
 Arts  Legal/Accounting  Health  Student  Entrepreneur  
 Others (Please Specify): \_\_\_\_\_

#### (iii) Source of Funds

<input type="checkbox"/> Salary	<input type="checkbox"/> Rental/Property Sale	<input type="checkbox"/> Sale of Shares	<input type="checkbox"/> Loan	<input type="checkbox"/> Maturing Investments
<input type="checkbox"/> Gift	<input type="checkbox"/> Inheritance	<input type="checkbox"/> Dividends/Interest	<input type="checkbox"/> Pension	<input type="checkbox"/> Lottery/Betting
Other (Please Specify): _____				

*Please note that Britam reserves the right to seek further information or documentation on the source of funds to be invested*

#### (iv) Contact Person Details

Name	Mobile Number	Postal Address	Postal Code	Town

## 2. PHYSICAL ADDRESS VERIFICATION

I write to confirm that below is a description of my residential/business address. A description has been provided as I do not have any utility bill that may be used to verify my current residential/business address.

### Client Address Description

Land Registration (L.R) Number: \_\_\_\_\_

House Number: \_\_\_\_\_ Building/Estate: \_\_\_\_\_

Postal Address: \_\_\_\_\_ Postal Code: \_\_\_\_\_

Road: \_\_\_\_\_ Town/Area: \_\_\_\_\_

Client's Name: \_\_\_\_\_

Client's Signature: \_\_\_\_\_ Date: \_\_\_\_\_

## 3. IF ACCOUNT IS FOR A MINOR, PROVIDE THE FOLLOWING

Minor's Name: \_\_\_\_\_

Date of Birth: \_\_\_\_\_ Relationship to Minor: \_\_\_\_\_

*Note to attach a copy of the minor's birth certificate. Written mandate instructions should be provided for minor accounts.*

## 4. FOREIGN ACCOUNT TAX COMPLIANCE ACT (FATCA)

Are you a US Citizen or Resident?  Yes  No

If Yes, complete the US Indicia Form

*US citizens and residents include persons; born in the US, or holders of a US Green Card, US residential address, US telephone number, standing order to a US Bank account, granted power of attorney or have signatory authority to a person with a US address*

### Self-Certification (Tax Status)

Are you registered for tax in Kenya?  Yes  No

Are you registered for tax in any other country?  Yes  No

If "Yes", please provide your Tax Identification Number for each country (or reason why none has been issued)

Country (ies) of Tax Residency	Tax Identification Number	Or Reason	Not Applicable
1.			
2.			

## 5. RISK ASSESSMENT QUESTIONNAIRE

### 1. What is your age bracket?

(a) 18 - 30 Years  (b) 31 - 45 Years  (c) Over 45 Years

### 2. How long do you want to invest?

(a) Above 3 Years  (b) 1 - 3 Years  (c) 0 - 1 Years

### 3. Have you invested in any of the investments below? (Please tick where applicable)

<input type="checkbox"/> Fixed Deposit	<input type="checkbox"/> Land/House	<input type="checkbox"/> Shares	<input type="checkbox"/> T-Bills/T-Bonds	<input type="checkbox"/> Unit Trusts
<input type="checkbox"/> (a) More than 3 investment categories	<input type="checkbox"/> (b) 1 to 3 investment categories	<input type="checkbox"/> (c) None of the above		

### 4. What type of savings or investments do you currently hold? (Please tick where applicable)

<input type="checkbox"/> Fixed Deposit	<input type="checkbox"/> Land/House	<input type="checkbox"/> Shares	<input type="checkbox"/> T-Bills/T-Bonds	<input type="checkbox"/> Unit Trusts
<input type="checkbox"/> (a) More than 3 investment categories	<input type="checkbox"/> (b) 1 to 3 investment categories	<input type="checkbox"/> (c) None of the above		

### 5. What do you expect of your income in the next one to three years?

(a) Increase  (b) Stay about the same  (c) Decline/stop

### 6. Approximately what portion of your total savings will this investment present?

(a) Less than 10%  (b) 10% to 50%  (c) 51% and above

### 7. Would you say about your knowledge on financial and investment markets?

(a) I have a sound understanding  (b) I have a basic understanding  (c) I have little or no knowledge

**8. If your investment value fell by 20% over the course of the next three months, how would you react?**

(a) Buy more of the investment  (b) Hold on to the investment  (c) Sell some or all of the investment

**9. What attracts you to an investment?**

(a) Its good return regardless of the risk  (b) A combination of security and income  (c) Purely security

**10. Do you have other savings you can access immediately?**

(a) I have adequate funds to last me more than 1 year  (b) Yes, but less than 6 months worth  (c) No

**11. When do you expect to need most of your money from this investment?**

(a) Above 3 Years  (b) 1 - 3 Years  (c) 0 - 1 Years

**Key: (a) = 3, (b) = 2, (c) = 1, Please add all your scores. Your final score should fall within the risk rating column**

Total Risk Score	0 - 19	20 - 26	27 - 33
Risk Profile	Conservative Investor	Moderate Investor	Aggressive Investor
<b>Description</b>	Usually want stability and protection of current investment. Generally seeks to preserve capital and are prepared to accept lower investment returns as a trade off.	Usually medium term investors who want to protect their capital and achieve some real increase in the value of their investments. Seeks a diversified portfolio with exposure to a broad range of investment sectors.	Usually long term investors seeking high capital growth. Substantial year to year fluctuations in value are acceptable in exchange for potentially high long term returns. They are comfortable accepting high volatility in their capital value, with the risk of short to medium term periods of negative returns.

**Disclaimer**

This risk profile questionnaire and the results should not be regarded as investment advice or an offer to sell, or a solicitation for an offer to purchase any investment products or services. Britam accepts no responsibility or liability as to the accuracy or completeness of the information provided in this risk profile questionnaire and the results. This questionnaire is not a substitute for professional advice.

**6. FUND INFORMATION**

**Britam Wealth Management Fund**

Britam Wealth Management Fund is suitable for investors whose liquidity needs are predictable and are able to invest their funds for fixed periods. The fund is ideal for;

- Short term fixed savings/deposits i.e. for 3, 6 or 12 month investments
- Investment of retirement proceeds to generate consistent monthly income
- Investment of reserve funds (sinking funds) for landlords to cater for maintenance and insurance costs
- Accumulation of project funds
- Investment of business income

Points to Consider	Expected Returns Depend On	Benefits
<ul style="list-style-type: none"> <li>• Your risk profile</li> <li>• Your time horizon for the investment</li> <li>• Whether you require regular income from the investment or purely looking for capital growth</li> </ul>	<ul style="list-style-type: none"> <li>• Returns from the financial markets</li> <li>• The type of assets within the unit trust portfolio</li> </ul>	<ul style="list-style-type: none"> <li>• Attractive returns,</li> <li>• Easy and affordable investment</li> <li>• Diversification of risks</li> <li>• Expertise in professional management</li> <li>• Value for money</li> <li>• Flexible investment options</li> <li>• Liquidity</li> </ul>

<b>Fund Objective</b>	The investment objective and policy of the Fund is to provide Clients with a high income yield. The Fund Manager will prioritize the generation of income when making investment decisions. The Fund's portfolio will include investments in money market instruments, debt securities or be placed on deposit which have fairly stable market values.
<b>Investment Risk Level</b>	Low to Medium Risk Fund
<b>Currency</b>	KES
<b>Minimum Investment Amount</b>	Minimum initial investment and holding - KES 1,000,000 Minimum top up amount - KES 500,000 Minimum Withdrawal Amount - KES 10,000 Minimum Roll Over Amount - KES 500,000

<b>Tenor</b>	3, 6 and 12 months
<b>Tax on Interest</b>	The Income Tax Act (ITA) of Kenya applies
<b>Initial Fees</b>	0%
<b>Annual Management Fee</b>	Maximum of 2.0% p.a. of Assets Under Management, discounts to be given based on tenor.
<b>Early Redemption Charge</b>	25% of income earned
<b>Switch Charge</b>	A switch charge shall not be applicable. Switch of units before maturity of the relevant investment tenor will however be subjected to the early redemption charge of 25% of income earned.
<b>Outperformance Fee</b>	Calculated daily as 20% of returns above the performance hurdle rate. The performance hurdle rate is defined as follows and is ONLY used for assessing the outperformance fee: (a) 3 Month's Tenor - 91 Day T-Bill + 2% (b) 6 Month's Tenor - 182 Day T-Bill + 2% (c) 12 Month's Tenor - 364 Day T-Bill + 2%

## 7. FUND SELECTION

I confirm that I have read the Fund Information section and I understand my risk profile. I have chosen to invest as follows:

Initial Investment Amount/Capital Contribution (KES):

Investment Period:  3 Months  6 Months  12 Months

Client's Signature: \_\_\_\_\_

## 8. PARTNERSHIP ACCOUNT DETAILS

<b>Currency:</b>	Kenya Shillings	
<b>Bank:</b>	Standard Chartered	Equity Bank Limited
<b>Account Name:</b>	Britam Wealth Management Account	Britam Wealth Management Collection Account
<b>Branch:</b>	Head Office	Community Supreme Branch
<b>Bank Code</b>	02	68
<b>Branch Code</b>	078	018
<b>Account Number:</b>	0105016785826	0180270202574
<b>Account Currency:</b>	KES	KES
<b>Swift Code:</b>	SCBLKENX	EQBLKENA

## 9. CLIENT ACCOUNT INSTRUCTIONS

**Payment Method:**

Direct Bank Transfer (*Please provide your bank information below*)

Account Name: \_\_\_\_\_

Account Number: \_\_\_\_\_

Bank Name: \_\_\_\_\_

Branch: \_\_\_\_\_

Bank Code: \_\_\_\_\_

## 10. MATURITY INSTRUCTIONS

**Please indicate below your preferred treatment of funds at maturity. Maturity Proceeds shall be payable to the bank account listed above.**

(a) Roll Over Amount Invested + Investment Income  (b) Roll Over Amount Invested Only and Withdraw the Balance  
 (c) Withdraw Amount Invested + Investment Income  (d) Withdraw Amount Invested Only and Roll Over the Balance

**In case of a roll over, please specify your preferred investment tenor**

3 Months  6 Months  12 Months

## 11. GENERAL TERMS AND CONDITIONS

(a) This Contribution Agreement (this "Agreement") is entered into subject to the terms of the Britam Wealth Management LLP's Fund Partnership Agreement dated 1st April 2018 (and any subsequent revisions or variations made thereto).

(b) Britam Wealth Management LLP (the "Partnership") is a Limited Liability Partnership established in Kenya, with Britam Asset Managers (Kenya) Limited (herein 'the Fund Manager') as the Principal Partner charged with administering the affairs of the Partnership. By executing this Agreement, and making the Capital Contribution, the Subscriber shall become a Partner in the Partnership and accordingly unequivocally accepts to comply and be bound by the provisions of the Partnership Agreement.

(c) Under the terms of the Partnership Agreement, the Fund Manager shall manage the Capital of the Partnership for predetermined fixed periods (the "investment period").

(d) Units are traded at the daily yields which may go up as well as down.

(e) Units in the Fund may normally be purchased on any Business Day by completing this application form and returning it to the Fund Manager together with proof of payment for the relevant subscription amount, and such relevant Know Your Customer documents as requested in the application form. Business Day is a day which is neither (i) a Saturday or Sunday; nor (ii) a public holiday in Kenya.

(f) Completed application forms and notification of deposits/cleared funds must be received for the investment to be executed. Subscriptions monies in cleared funds received will be dealt with on the next Dealing Day.

(g) Partners will be locked in for the period of the tenor chosen but may withdraw from their investment subject to the early redemption penalty that shall be imposed on the interest earned. Redemption or switch of units before maturity of the relevant investment tenor will result in an automatic penalty of 25% of the income earned. A Partner who issues instructions for redemption or switch of units prior to the maturity of the relevant investment tenor will be deemed to have consented to the early redemption charge.

(h) Past performance is not a guide to future performance and may not be repeated. There is no guarantee that the investment objectives of the Fund will be attained. The price of units and the income from them may fall as well as rise and Partners may not realize their initial investment.

(i) Instructions will only be accepted in the prescribed form by means of hand delivery or post, provided that email instructions shall only be acted upon where an email indemnity form has been signed and delivered by the Partner's authorized signatories to the Principal Partner.

(j) Subject to the provisions of the Partnership Deed, in the event of a request by the Partner to withdraw all the cash invested, this Agreement shall lapse, and the Partner shall cease to be a Partner in the Partnership.

(k) This Contribution Agreement shall be read together with the Partnership Agreement, and further instructions issued by the Client pursuant to this Contribution Agreement. In the event of conflict between the Partnership Agreement and Contribution Agreement, the provisions of this Contribution Agreement shall prevail.

(l) The Partner confirms and represents that none of the money which the Partner may transfer to the Partnership's bank account has been derived directly or indirectly from any act or omission that may constitute an offence or as a result or in connection with any criminal conduct under the Proceeds of Crime and Anti-Money Laundering Act No.9 of 2009 or any other written law.

(m) The Partner may make additional Capital Contributions, or roll over all or any portion of the Capital Contribution together with the Investment Return (collectively referred to as the 'Investment') upon maturity by issuing instructions to the Principal Partner.

(n) Upon receipt of withdrawal instructions, the Principal Partner shall issue instructions to the Custodian to liquidate all assets in respect of which the withdrawal instructions have been made into cash for remittance to the Partner. However, where the Partner issues withdrawal instructions and/or terminates this Agreement before the end of an investment period, the Partner shall forfeit 25% of income earned (hereinafter the 'penalty'), and such penalty shall be deducted from the Partner Account by the Principal Partner and payable together with the fees owing to the Fund Manager.

(o) Partners will specify in the contribution agreement the treatment of their funds at maturity. If at maturity point no further instructions have been received with regards to either redemption, roll over or switch, the maturity proceeds shall automatically roll over to the indicated investment tenor or shall be deposited to the Partner's account as per the provided instructions in the contribution agreement. In the event that the automatically rolled over amount is withdrawn before maturity of the selected investment tenor, the early redemption charge of 25% of income earned shall be applicable. The income being penalized shall be computed as the current assets under management as at the date of withdrawal less the asset under management as at the date of auto roll over. There shall be a 14 days' grace period after maturity within which Partners can withdraw their auto rolled over funds without suffering the early redemption charge of 25% of income earned.

(p) The Partner hereby declares that to the best of his knowledge and belief, the information, the source of funds statement and any annexures thereto made in this Agreement, is true and accurate and the funds are free of all claims, debts, loans, lawsuits, contingent liabilities (such as indemnities and guarantees) immediately prior to the transfers from the Partner to the Partnership's Bank Account.

(q) The Partner hereby represents and warrants that it has been given the opportunity to ask questions relating to the Partnership and has had access to such financial and other information concerning the Partnership as it has considered necessary to make a decision to invest in the Partnership and has availed itself of that opportunity to the full extent desired. The Partner further warrants that it is able to bear the economic risk of its investment in the Partnership.

- (r) If either party is affected by a force majeure event, including but not limited to an Act of God, war or other military action, political or social unrest, government action, action of terrorism, boycott, embargo, or other form of sanction, strike or other industrial dispute, pandemic, fire, flood, earthquake or other form of natural disaster, adverse weather conditions, explosion, failure of communications, system default of carrier, sudden unforeseeable changes in bank interest rates, property and real estate market or economic crashes and downturns or any other cause, event or circumstance whatsoever beyond the party's reasonable control, it shall forthwith notify the other party of the nature and extent thereof. No party shall be deemed to be in breach of this Deed or otherwise liable to the other party by reason of any delay or non-performance of any of its obligations hereunder to the extent that such delay or non-performance is due to a force majeure event which it has notified to the other parties. If the force majeure event in question prevails or continues for a period in excess of six (6) months, the parties shall enter into bona fide discussions with a view to alleviating its effects or agreeing upon such alternative arrangements as may be fair and reasonable.
- (s) The Partner warrants that the List of Signatures attached hereto constitutes the valid signatures of the Partner or its agents authorized to take action with respect to the investment and the Principal Partner shall be entitled to conclusively rely on any document executed as per the indicated signing mandate.
- (t) The Partner shall remain authorized to accept any instruction request received from your authorized modes (registered email) unless otherwise instructed. If you lose your mobile phone or other electronic device or have any reason to believe that the integrity and security of your means of instructions or mode of payment has been accessed by an unauthorized person, it shall be your responsibility to take such actions to secure your investment by immediately notifying Britam Customer Care Centre for assistance.
- (u) The dispute resolutions provisions in the Partnership Deed shall apply to this Contribution Agreement.

## 12. DECLARATIONS

- (a) I confirm that I have read and understood the Fund Partnership Agreement, and state that I make this application on the terms and conditions set out therein.
- (b) I confirm that the information provided in this application, together with all supporting documentation that will be supplied in connection with this application, is true, correct and accurate. I hereby consent that Britam Asset Managers (Kenya) Limited may verify the information provided using such reasonable and necessary verification mechanisms.
- (c) I confirm that the money used for this investment does not arise out of the proceeds of any money laundering or other illicit activities.
- (d) I agree to accept the number of units bought by virtue of this application and warrant that I/we have full power and authority to enter into and conclude this transaction.
- (e) I confirm that the units are not being acquired either directly or indirectly by or on behalf of any person restricted by law of any relevant jurisdiction from acquiring the units.
- (f) I hereby consent to all redemption proceeds and/or income distributions made to me being paid in accordance with my payment instructions (as provided in section 9 above, and as may be varied as per my written instructions). I hereby accept full responsibility for securing the integrity of my selected payment mode, and fully indemnify Britam from any claims, losses or liabilities that it may incur in connection with the processing of payment in accordance with my instructions.
- (g) I hereby acknowledge that the account or any payments/transactions therefrom may be suspended, restricted or cancelled if: -
  - (i) Britam is concerned about security of my account or has reasonable suspicion that unauthorized or fraudulent activities are taking place;
  - (ii) Britam has reasonable grounds to believe that I am acting in breach of this Declaration;
  - (iii) Britam believes that a transaction is potentially suspicious or illegal. In which case, Britam may require such Verification as may be deemed reasonable and necessary in the circumstances.
- (h) I hereby unconditionally and unequivocally agree that Britam Asset Managers (Kenya) Limited shall be entitled to act upon any instructions issued through my registered profile on a Britam Online Platforms or through electronic mail from my indicated email address (including scanned copies of documentation), which instructions shall be binding and enforceable against me notwithstanding that any such instruction may later be shown to be in any way false, incomplete, inaccurate, delayed, erroneous, unauthorized or otherwise not authentic.
- (i) I agree that Britam Asset Managers (Kenya) Limited shall not be responsible for any liability, losses or damages resulting from such electronic instructions, except where the loss results from the gross negligence or fraud on Britam's part. I agree to fully indemnify Britam against any proceedings, claims, expenses, and liabilities which may be taken or made against Britam by reason of Britam acting on my instructions.
- (j) I consent to the disclosure of the information provided in this application for compliance purposes to the companies within the Britam Group or its agents and the necessary regulators and government agencies.
- (k) The Partner shall remain authorized to accept any instruction request received from your authorized modes (registered email) unless otherwise instructed. If you lose your mobile phone or other electronic device or have any reason to believe that the integrity and security of your means of instructions or mode of payment has been accessed by an unauthorized person, it shall be your responsibility to take such actions to secure your investment by immediately notifying Britam Customer Care Centre for assistance.
- (l) I have read and fully understand the funds' objectives, risk levels, income distribution and all charges as set out in the Partnership Agreement, Fund fact sheets and this Contribution Agreement.

### 13. CLIENT ACKNOWLEDGMENT

By checking this box, I confirm that I have read and understood, and hereby consent to Britam's Privacy Policy.

I hereby authorize Britam to collect, use, disclose, and/or process our personal data or information without further notification to me/us, confidentially with its affiliated companies, third party service providers, business partners and/or other parties which may be sited outside of Kenya, for setting up and administering our investment account with Britam, customer services and to allow Britam and/or its business partners to perform marketing and related activities, until Britam receives our written instruction to the contrary. Britam's Privacy Policy is available at <https://ke.britam.com/privacy-policy>.

I confirm that I have read and understood, and hereby consent to the general terms and conditions, and hereby make the above declaration.

Name	Signature	Email Address (if consenting to email instructions)	Date

### 14. FOR OFFICIAL USE ONLY

#### Documents Required

Please provide copies of the following:

- Official Identification Document or current passport
- Personal Identification Number
- Personal Identification Number certificate
- Utility Bill (Electricity, water, proof of address letter not more than three months old)
- Proof of banking details (copy of ATM card, original cancelled cheque or certified letter from the bank or bank statement not more than three months old)
- Investment cheque / deposit slip in correct fund
- Income Tax Exemption Certificate (If applicable)

Is this direct business?  Yes  No

If No, please populate the Financial Advisor/Intermediary Section below

#### Financial Advisor/Intermediary

I confirm that all the above documents have been attached:

Name of Financial Advisor: \_\_\_\_\_

Financial Advisor Code: \_\_\_\_\_ Branch: \_\_\_\_\_

Mobile Number: \_\_\_\_\_ Email Address: \_\_\_\_\_

Signature: \_\_\_\_\_ Date: \_\_\_\_\_

#### Branch Administrator

Name: \_\_\_\_\_

Signature: \_\_\_\_\_ Date: \_\_\_\_\_

#### Compliance Checks (Tick Appropriately)

KYC  Sanctions Screening  PEP  FATCA

Customer AML Risk Category  High  Medium  Low

Name: \_\_\_\_\_

Signature: \_\_\_\_\_ Date: \_\_\_\_\_